

# **B**USINESS UPDATE

## 3Q2022 Results

# DISCLAIMER

## Business Update 3Q22

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PT RICKY PUTRA GLOBALINDO TBK

# COMPANY OVERVIEW

CHAPTER

# 01





# ABOUT US

Company in histories






The Company was founded in 1987, now one of the leading fashion and garment companies in Indonesia.

The Company's business portfolio includes the textile and garment sectors. With its business portfolio, the Company is able to provide complementary products and services for both domestic and international customers, and enables the Company to take advantage of growth opportunities in various clothing sectors in Indonesia.



# CURRENT BUSINESS STRUCTURE

Vertically integrated textile and garment company

TEXTILE	GARMENT	DISTRIBUTION	SOCKS	OTHERS
 <ul style="list-style-type: none"> <li>› SPINNING DIVISION (CICALENGKA - BANDUNG)</li> </ul> <p><b>DYEING :</b></p> <ul style="list-style-type: none"> <li>› PT RICKY TEKSTIL INDONESIA (CIBODAS -TANGERANG)</li> </ul>	 <ul style="list-style-type: none"> <li>› KNITTING DIVISON (BANDUNG) &amp; GARMENT (CITEUREUP - BOGOR)</li> </ul> <p><b>EXPORT :</b></p> <ul style="list-style-type: none"> <li>› PT RICKY GARMENT EXPORTINDO</li> <li>› PT RICKY SPORTINDO</li> <li>› PT RT MAHKOTA GLOBALINDO</li> </ul>	 <ul style="list-style-type: none"> <li>› PT JASA RICKY ABADI</li> <li>› PT RICKY JAYA SAKTI</li> <li>› PT RICKY MUSI WJAYA</li> <li>› PT RICKY MUMBUL DAYA</li> <li>› PT RICKY ARTA JAYA</li> <li>› PT RICKY HANSEN CEMERLANG</li> <li>› RICKY PUTRA GLOBALINDO VIETNAM LTD</li> </ul>	 <ul style="list-style-type: none"> <li>› PT RICKY GUNZE</li> </ul>	 <p><b>ACCESSORIES :</b></p> <ul style="list-style-type: none"> <li>› PT RICKY KOBAYASHI</li> </ul> <p><b>SHRIMP FARMS :</b></p> <ul style="list-style-type: none"> <li>› PT RICKY CITRA RASA</li> </ul>



# OUR BRANDS

Leader in Indonesia's men's underwear segment



## LICENSED





# OPERATION LOCATIONS

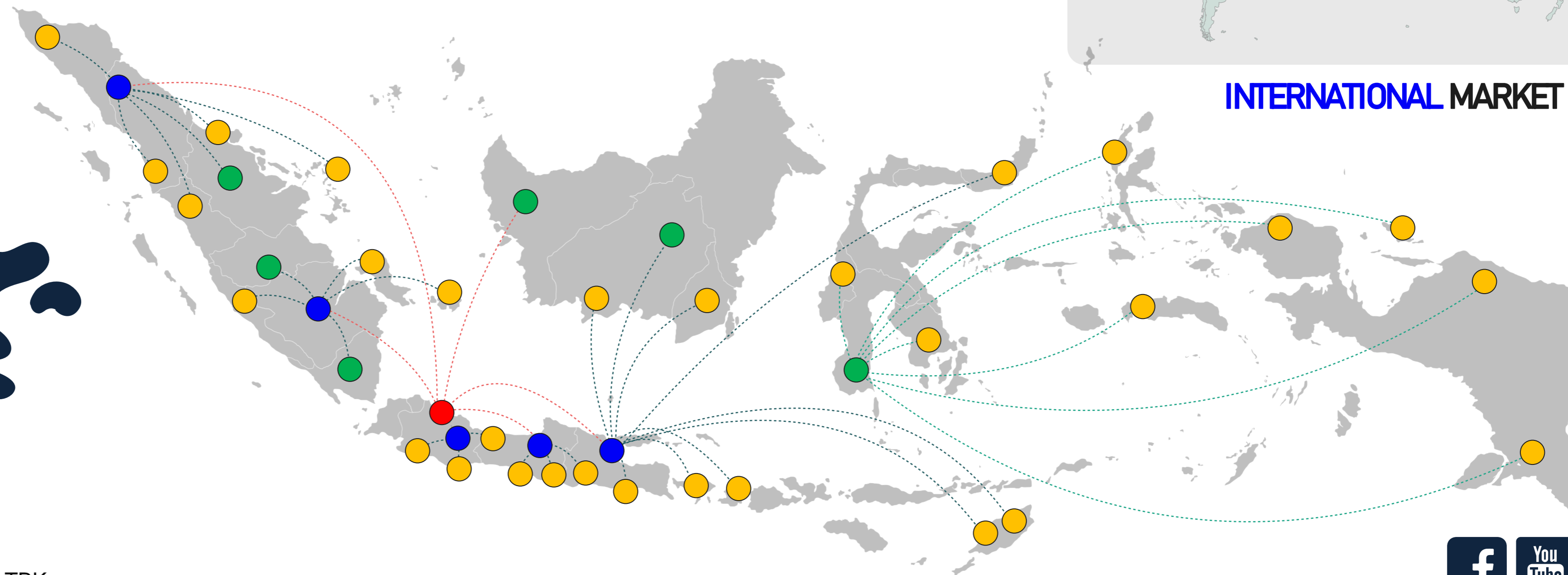
We operate an extensive nationwide distribution network both in Java and to other regions

- RICY's Headquarters
- Branch Office
- Subsidiaries
- Selling Agent



INTERNATIONAL MARKET

Approximately  
43,000 points of  
sales in Indonesia





High customer loyalty

# AWARDS AND ACHIEVEMENTS

We received numerous recognitions from various 3<sup>rd</sup>-party agencies annually as result of our strong brand equity, notable product-quality, and best-in-class fashion and apparel company in Indonesia.



Top Brand Award 2022 : Men's Underwear (GT Man)



Superbrands 2022 : Certificate of Loyalty



Top Brand Award 2022 : Men's Undershirt (GT Man)



Superbrands 2022 : Loyalty award 10 Years



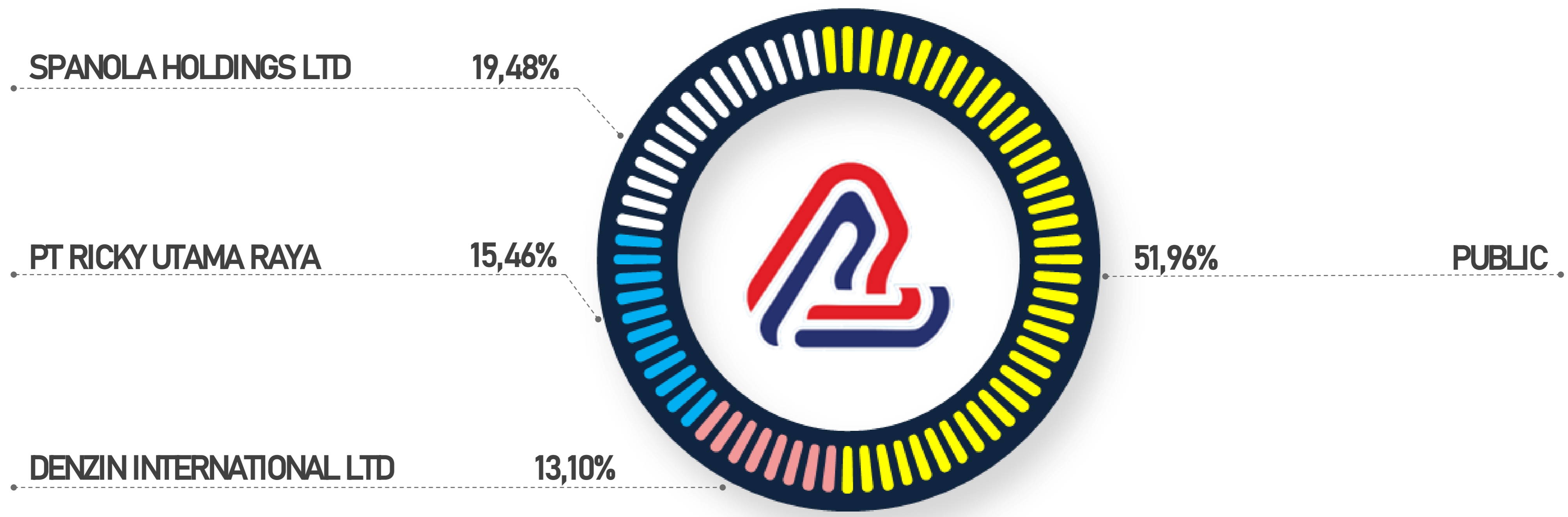
Superbrands 2021 : Male Underwear



Superbrands Indonesia's Choice 2021 : Male Underwear

# COMPOSITION OF SHAREHOLDERS

As of 30 September 2022



Issued and paid-up capital  
**641.717.410 shares**  
(as of 30 September 2022)



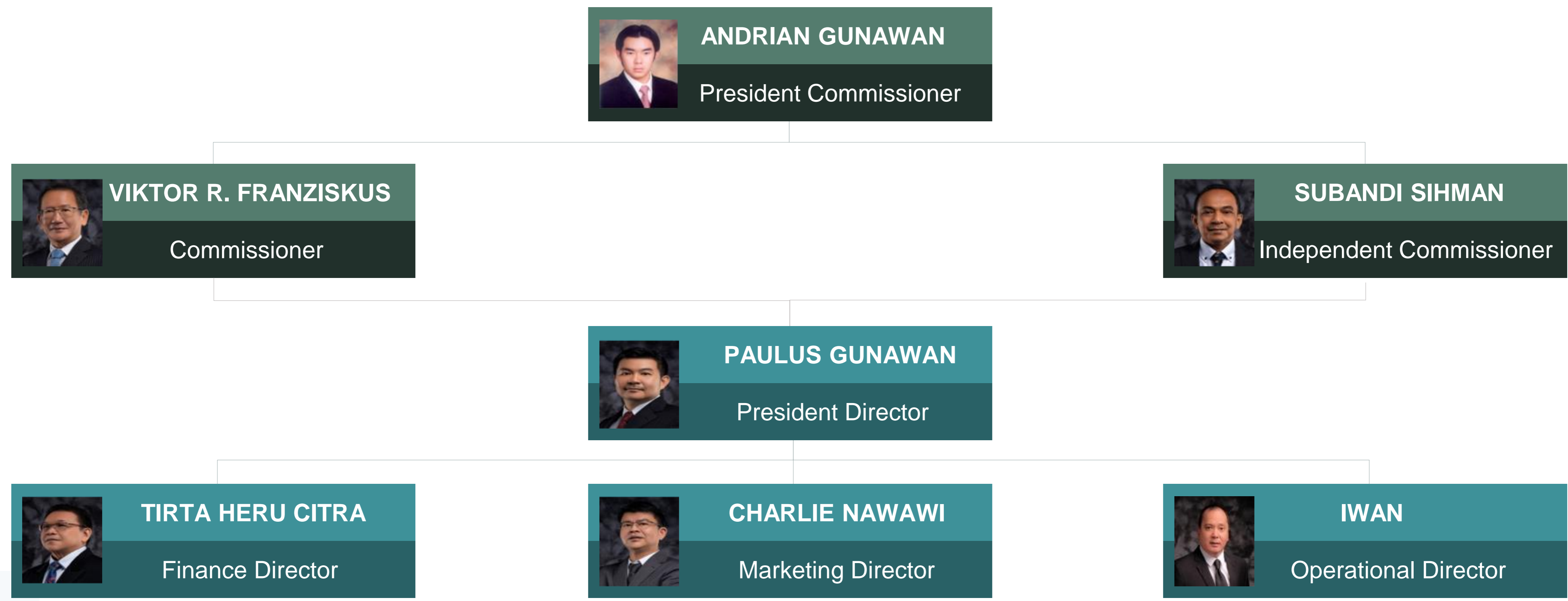
The Company's stock has been listed on the Indonesia Stock Exchange (IDX) since 22 January 1998 with ticker code RICY

Source : Share Registrar PT Raya Saham Registra



# ORGANIZATIONAL STRUCTURE

Senior management team with an average of over 20 years of experience led by President Director, Paulus Gunawan





PT RICKY PUTRA GLOBALINDO TBK

# FINANCIAL PERFORMANCE

CHAPTER

# 02



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# FINANCIAL HIGHLIGHTS

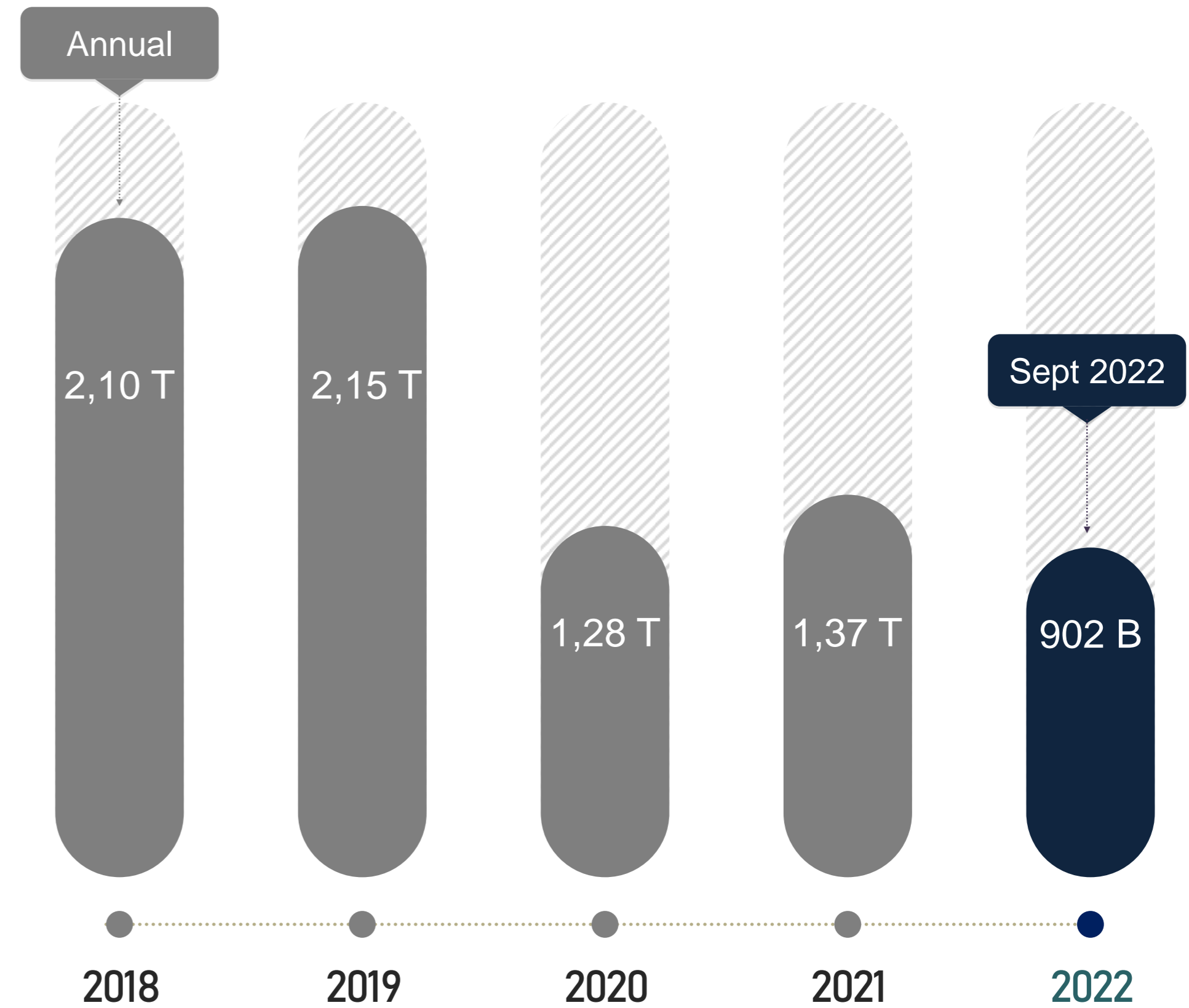
Confidence remains, recovery continues despite inflation

This year 2022 has shown recovery in many aspects and industry fundamentals remain strong in term of country and the market operate in. there is optimism with some caution going forward. As cost have been controlled, profit margin development remains strong.

## Notes



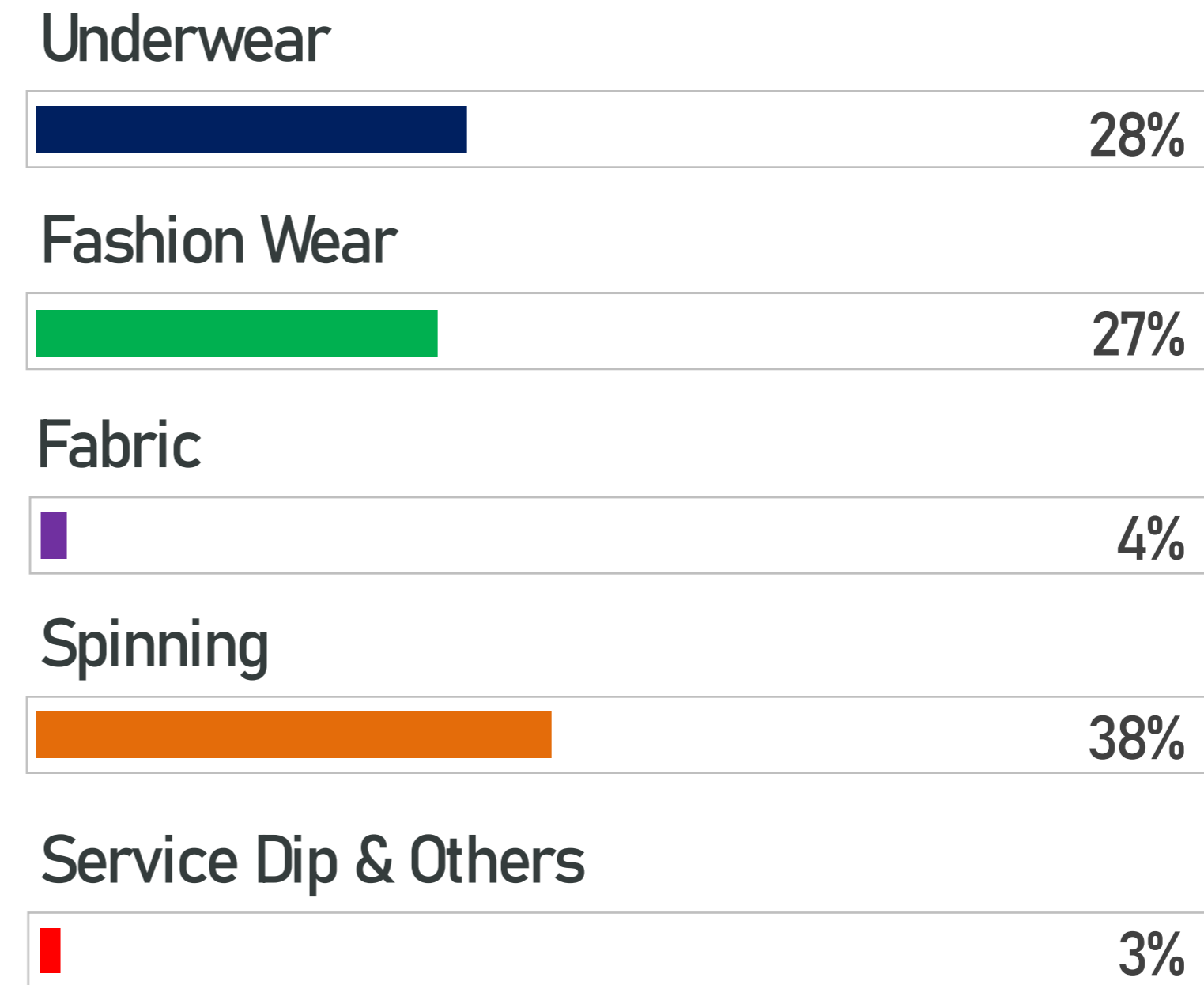
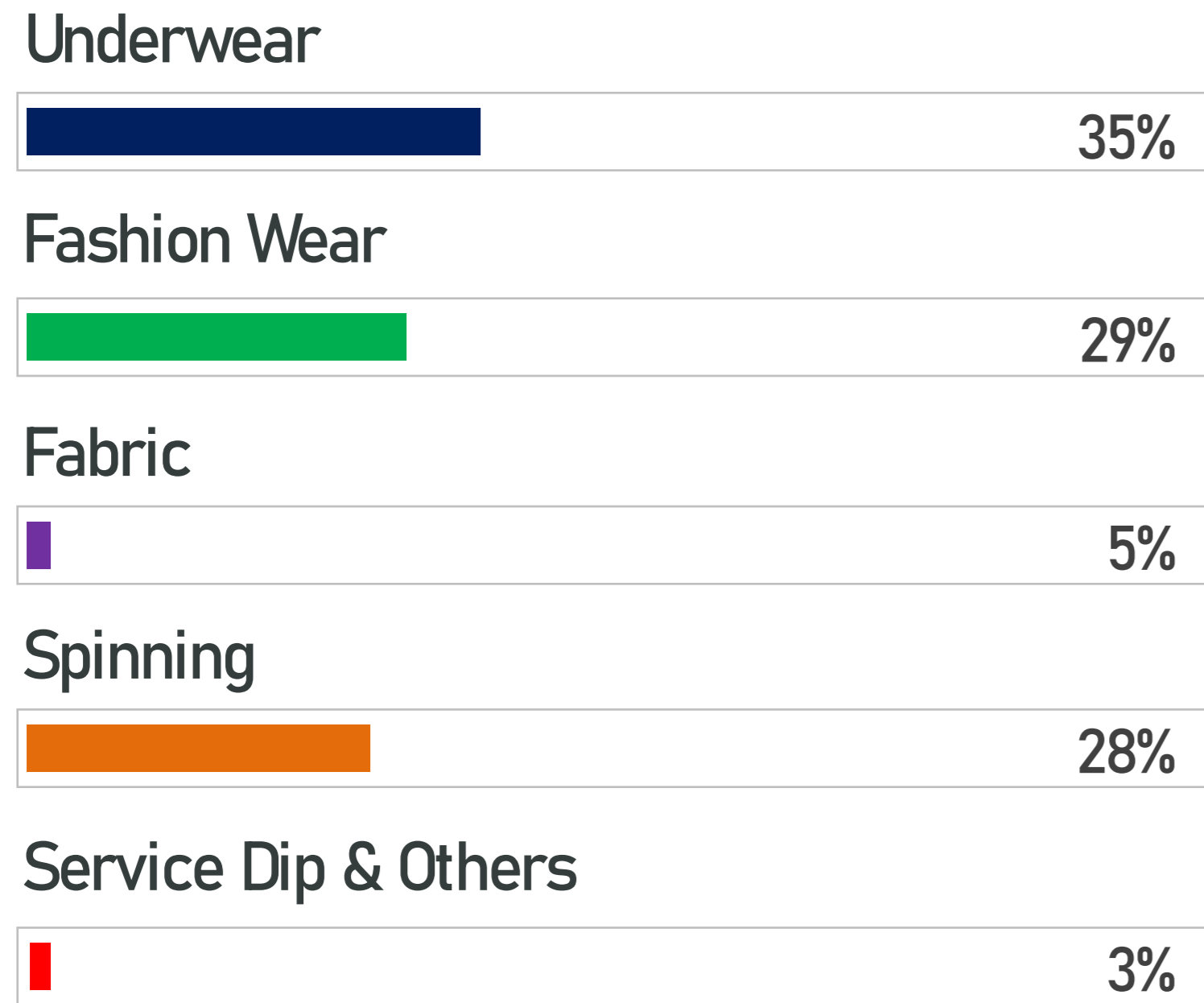
Figures on all table and graphs are presented in Rupiah and use Indonesia notation, unless otherwise stated.



NET SALES

# SALES BREAKDOWN

Composition of sales based on products



## 3Q 2022

The Company recorded the net sales of IDR 901 billion, which was still 12% below IDR 1 trillion in 3Q21.

## 3Q 2021

In 3Q21 net sales reached a trillion Rupiah, 26% higher than in 3Q20.



# CONSOLIDATED STATEMENTS OF PROFIT OR LOSS

YTD sales of IDR 901 billion and gross profit margin of 19%

Net sales in 3Q22 and 3Q21 are shown in table below :

Source : Company's Audited & Management Financial Statements

Statements of Profit (Loss)	3Q2022 (Unaudited)	3Q2021 (Unaudited)	FY 2021 (Audited)
Net Sales	901,942,754,326	1,024,877,392,271	1,375,931,426,011
Gross Profit	171,740,766,889	146,931,497,899	198,158,315,147
Net Income	(21,068,718,603)	(52,056,843,603)	(66,098,078,641)
EBITDA	60,484,891,488	60,497,674,663	81,923,275,736

The net loss in 3Q 2022 was due to unrealized foreign exchange losses on bank loans in USD.

# CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

Balance Sheet with Net Cash of IDR 48 billion

Source : Company's Audited & Management Financial Statements

Balance Sheets (in IDR)	30 Sep 2022	30 Sep 2021	FY 2021
<b>Assets</b>	<b>Unaudited</b>	<b>Unaudited</b>	<b>Audited</b>
Current Assets	1,456,099,738,880	1,462,374,565,780	1,437,105,604,640
Long Term Assets	234,034,116,710	263,068,712,410	257,208,362,913
<b>Total Assets</b>	<b>1,690,133,855,590</b>	<b>1,725,443,278,190</b>	<b>1,694,3313,967,553</b>
<b>Liabilities and Equity</b>			
Current Liabilities	1,047,662,135,808	1,137,737,151,990	533,524,048,039
Long-Term Liabilities	360,033,222,700	266,792,386,548	857,282,703,829
<b>Total Liabilities</b>	<b>1,407,695,358,508</b>	<b>1,404,529,538,538</b>	<b>1,390,806,751,868</b>
Equity	282,438,497,082	320,913,739,652	303,507,215,685
<b>Total Liabilities And Equity</b>	<b>1,690,133,855,590</b>	<b>1,725,443,278,190</b>	<b>1,694,313,967,553</b>
<b>Net Working Capital</b>	<b>408,437,603,072</b>	<b>324,637,413,790</b>	<b>903,581,556,601</b>



# FINANCIAL RATIO

Company YTD September 2022 performance

	3Q22 Unaudited	3Q21 Unaudited	2021 Audited
Gross Profit Margin (%)	19%	14%	14%
Current Ratio (X)	1.38	1.29	2.69
Debt Equity Ratio (X)	4.37	4.38	4.58
Return on Assets (%)	(1%)	(3%)	(4%)
Earning per Share (IDR)	(32.02)	(78.66)	(103.24)
Issued Shares	641,717,510	641,717,510	641,717,510

Source : Company's Audited & Management Financial Statements

PT RICKY PUTRA GLOBALINDO TBK

# APPENDICES

CHAPTER

# 03



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PT RICKY PUTRA GLOBALINDO TBK





Our products

# GT MAN

GT Man is Indonesia's No.1 men's underwear brand. Other products include undershirt, activewear, business casual, homewear, and socks.







Our products

# GT Ladies

GT Ladies offers comfortable, stylish and innovative bras, panties, homewear, sport leggings, and socks to women with an active lifestyle and a sense of style.





Our products

# GT Kid

GT Kid is the Indonesia 's No. 1 kid's underwear brand. Other products include undershirt and homewear.

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Our products

# Homewear

We offers stylish homewear with cool materials. Perfect for casual wear. The Company also lauched homewear products for teenagers under GTee brand.







# THANK YOU

For Listening We'll Be Taking Questions Now





# FOR FURTHER INFORMATION PLEASE CONTACT :



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